



**Vendor:** Cisco

**Exam Code:** 650-304

**Exam Name:** Cisco SaaS Conferencing and EIM Resale ATP  
for the FE Exam (PASCERFE)

**Version:** DEMO

**QUESTION 1**

Which option is a characteristic of the Cisco flexible deployment model?

- A. cloud options only
- B. on-premises options only
- C. choice of either cloud or on-premises options
- D. on-premises. Cloud, and/or hybrid options

**Answer: D**

**QUESTION 2**

Which option does Cisco use to deliver its collaboration offering to provide a consistent and secure experience for users?

- A. New Collaborative Workspace
- B. Cisco Collaboration Cloud
- C. Cisco Network
- D. Cisco Telepresence

**Answer: B**

**QUESTION 3**

Which two options are strategic elements that Cisco uses to meet market requirements? (Choose two.)

- A. incorporating some social networking elements
- B. secure intercompany communication
- C. expanding collaboration to future devices
- D. flexible consumption models
- E. unified interface for collaboration and instant messaging

**Answer: AE**

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