



Vendor: HP

Exam Code: HP2-Q05

Exam Name: Selling HP Superdome 2 Server Solutions

Version: DEMO

QUESTION 1

Which of these factors is the key reason that mission-critical system reliability has worsened in recent years?

- A. Increased system complexity has led to an increase in human errors.
- B. Hardware is becoming less reliable as more demands are placed on it.
- C. Software is becoming less reliable as more demands are placed on it.
- D. Software support tools are inadequate.

Answer: A

QUESTION 2

Which product did HP announce that heralds the Industry's first mission-critical Converged Infrastructure?

- A. a new version of HP-UX 11i v3
- B. new VMware clustering software
- C. new ProLiant G7 server blades
- D. new Integrity systems optimized for the Converged Infrastructure

Answer: D

QUESTION 3

According to a recent Gartner Group analysis, since 2005 average unplanned downtime on mission-critical applications has risen by which percentage?

- A. 26%
- B. 36%
- C. 46%
- D. 56%

Answer: D

QUESTION 4

After extended downtime, which of these factors impact business performance and business risk exponentially? (Select two.)

- A. revenue
- B. productivity
- C. damaged reputation
- D. financial performance
- E. other expenses

Answer: AC

QUESTION 5

Which characteristic of the new HP Integrity servers is the most crucial in satisfying customers who expect mission-critical applications to be used over numbers of years?

- A. The new servers employ only half of the data center footprint.
- B. The new servers have a stable CPU roadmap, committed for three generations.
- C. The new servers use 30% less power per core.
- D. The new servers help to increase asset utilization, reducing capital expenses up to 40%.

Answer: D

QUESTION 6

Which of these mission-critical challenges pertains to Healthcare only?

- A. Every minute of downtime equals one minute of lost revenue.
- B. Production comes to a grinding halt.
- C. Patient outcomes depend on 24x7 access to data.
- D. Customer retention and fraud detection is at risk.

Answer: C

QUESTION 7

HP talked to many customers about what was needed for modern mission-critical applications. Which new class of requirement for mission-critical systems did HP discover?

- A. meet increased SLAs on overall reliability
- B. accommodate budget cost reductions
- C. reduce system management resource requirements
- D. have the flexibility to make rapid changes to IT infrastructure

Answer: D

QUESTION 8

HP talked to many customers about what was needed for modern mission-critical applications. What were the three top challenges? (Select three.)

- A. increasing SLAs with decreasing budgets
- B. inability to scale to meet demand
- C. islands of legacy applications and monolithic systems
- D. no tolerance for downtime
- E. difficulties in managing a virtual environment
- F. the unreliability of legacy mission-critical systems

Answer: BDE

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