



**Vendor:** HP

**Exam Code:** HP2-E37

**Exam Name:** Selling HP BladeSystems

**Version:** DEMO

**QUESTION 1**

When the HP BladeSystem portfolio is described as a balanced architecture, what does that mean?

- A. It is a portfolio that leverages industry standards to deliver next generation blade servers.
- B. It is a portfolio that accommodates SMB and Enterprise customers across all industries.
- C. It is a portfolio that meets the varied needs of customers by optimizing and balancing key elements beyond processor performance including memory expansion and network/storage I/O.
- D. It is a portfolio that exceeds expectations and lifecycles as a result of best-in-class innovations.

**Answer: D**

**QUESTION 2**

Which innovative HP BladeSystem features deliver true energy manageability and savings? (Select three.)

- A. Uni-directional Link Detection
- B. HP Power Regulator
- C. Dual Flash Images
- D. Sea of Sensors
- E. Dynamic Power Saver
- F. HP Application Manager

**Answer: BDE**

**QUESTION 3**

What are the IT concerns of customers who fall within the SMB market space? (Select two.)

- A. supporting their business
- B. decentralizing their business
- C. stabilizing their business
- D. growing their business
- E. capitalizing their business

**Answer: ADE**

**QUESTION 4**

HP has been recognized by Gartner as a leader within the Gartner Magic Quadrant for Blades (Jan 2011). What does that recognition signify?

- A. HP is a leader in price.
- B. HP is a leader in market penetration.
- C. HP is a leader in its completeness of vision and ability to execute.
- D. HP is a leader in its vision for blades within the market.

**Answer: C**

**QUESTION 5**

Customers that have invested in HP Converged Infrastructure are able to transform their data

centers and accomplish which objective?

- A. introduce less demanding service level agreements
- B. reduce the number of IT projects
- C. drives business innovation and eliminate IT sprawl
- D. develop a social media strategy for competitive advantage

**Answer: C**

#### **QUESTION 6**

Your customer wishes to migrate their business-critical applications away from outdated and proprietary architectures and benefit from standardized infrastructures. Which BladeSystem offering should you discuss?

- A. Virtualization blades
- B. Mission-critical blades
- C. Scale-Out blades
- D. Enterprise Data Center blades

**Answer: B**

#### **QUESTION 7**

What does the Integrity i2 Blade Link technology enable customers to do?

- A. perform remote troubleshooting of multiple blades with integrated Lights Out (iLO) technology
- B. consolidate data formats across the infrastructure
- C. scale an existing blade through expansion kits to a 4-socket or 8-socket system with more I/O and memory
- D. deploy embedded network capability with a Network Storage Gateway Blade

**Answer: C**

#### **QUESTION 8**

The HP BladeSystem portfolio is segmented into four categories: Scale-Out blades and Mission-Critical blades are two of the categories. What are the other categories? (Select two.)

- A. Database blades
- B. Virtualization blades
- C. Print Server blades
- D. Enterprise Data Center blades
- E. Archival blades

**Answer: BD**

## Thank You for Trying Our Product

### Lead2pass Certification Exam Features:

- ★ More than **99,900** Satisfied Customers Worldwide.
- ★ Average **99.9%** Success Rate.
- ★ **Free Update** to match latest and real exam scenarios.
- ★ **Instant Download** Access! No Setup required.
- ★ Questions & Answers are downloadable in **PDF** format and **VCE** test engine format.
- ★ Multi-Platform capabilities - **Windows, Laptop, Mac, Android, iPhone, iPod, iPad**.
- ★ **100%** Guaranteed Success or **100%** Money Back Guarantee.
- ★ **Fast**, helpful support **24x7**.



View list of all certification exams: <http://www.lead2pass.com/all-products.html>



Microsoft



ORACLE



CITRIX



JUNIPER  
NETWORKS



EMC²  
where information lives®

**10% Discount Coupon Code: ASTR14**