

Vendor: HP

Exam Code: HP2-T20

Exam Name: Selling HP ProLiant Servers

Version: DEMO

QUESTION 1
How many general server workload virtual machines can the top-end HP VirtualSystem VS3 support?

A. 3,000
B. 4,000
C. 5,000
D. 6,000

Answer: A
Explanation:
http://www.theregister.co.uk/2011/10/18/hp_virtualsystem_cloudsystem_enhancements/ (5th paragraph)

QUESTION 2
How many clients can the top-end HP VirtualSystem VS3 support?

A. 2,000
B. 3,000
C. 4,000
D. 5,000

Answer: D

QUESTION 3
What is the typical estimated IT budget for major organizations, as a percentage of annual revenues?

A. 1%
B. 3%
C. 5%
D. 10%

Answer: B

QUESTION 4
Based on IDC research, which statement about the server market is correct regarding the third quarter of 2010?

A. The server market experienced its strongest decline in 5 years.
B. The server market experienced its strongest decline in 10 years.
C. The server market experienced its strongest growth in 5 years.
D. The server market experienced its strongest growth in 10 years.

Answer: D
Explanation:
http://redmondmag.com/articles/2010/12/02/server-revenue-up-13-percent-in-third- quarter.aspx

QUESTION 5

When you sell an HP VirtualSystem to a customer, what does HP recommend as the next logical purchase for your customer?"

A. HP CloudSystem
B. HP Superdome
C. HP BladeSystem
D. HP AppSystem

Answer: A
Explanation:
http://h17007.www1.hp.com/us/en/whatsnew/june/060611-6.aspx#/2

QUESTION 6
Which industry analyst stated that within the x86 server market, customer demands have increased for x86 servers with advanced performance capabilities?

A. ESG
B. SMB Group
C. IDC
D. Gartner Group

Answer: C
Explanation:
http://www.idc.com/about/viewpressrelease.jsp?containerId=prUS22592710 (seventh paragraph)

QUESTION 7
According to an HP case study, which HP servers did Alpha Trading Systems use to replace their previous infrastructure and achieve 3x better performance and 35% lower energy usage? (Select two.)

A. HP ML330 G6
B. HP DL380 G6
C. HP BL460c
D. HP DL980 G7
E. HP DL380 G7

Answer: BE
Explanation:
http://h20195.www2.hp.com/v2/GetPDF.aspx/4AA3-3227ENW.pdf

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