



Vendor: HP

Exam Code: HP2-E40

Exam Name: HP Visual Collaboration - Sales

Version: DEMO

QUESTION 1

Your customer is concerned that because it is SVC-based, buying HP Visual Collaboration will lock them into a proprietary solution. How should you respond to this customer? (Select two.)

- A. Tell the customer not to worry; it is not important that the solution interoperate with other endpoints.
- B. Advise the customer that HP is currently participating in several industry organizations that are focused on interoperability.
- C. Explain that HP believes that SVC will become an industry standard, so interoperability will not be an issue.
- D. Tell the customer that all SVC-based endpoints from different vendors interoperate, so this is not an issue.

Answer: CD

QUESTION 2

You are discussing the HP Visual Collaboration with a potential customer. Which key selling points should you present? (Select two.)

- A. HPVC uses HP proprietary hardware, services, and solutions to provide the best visual experiences company-wide.
- B. HPVC lowers capital costs and simplifies management with a scalable infrastructure.
- C. HPVC reaches anyone face-to-face in LD, without the high cost of proprietary hardware.
- D. HPVC lowers travel costs and improves productivity for the entire workforce.

Answer: BD

QUESTION 3

In HP Visual Collaboration, how does native rate matching help to conserve bandwidth?

- A. by sending high resolution data only to the devices that support it
- B. by sending low resolution data only to the devices that support it
- C. by sending medium resolution data only to the devices that support it
- D. by sending high bandwidth data only to the devices that support it

Answer: D

QUESTION 4

What should you do to activate the HPVC Room system if it is in sleep mode?

- A. Disconnect and then reconnect power to the Room appliance
- B. Attach your laptop to the Room appliance using a VGA cable
- C. launch the HPVC Room UI Portal from the Room appliance
- D. Press any button on the Remote Control to display the user interface

Answer: D

Thank You for Trying Our Product

Lead2pass Certification Exam Features:

- ★ More than **99,900** Satisfied Customers Worldwide.
- ★ Average **99.9%** Success Rate.
- ★ **Free Update** to match latest and real exam scenarios.
- ★ **Instant Download** Access! No Setup required.
- ★ Questions & Answers are downloadable in **PDF** format and **VCE** test engine format.
- ★ Multi-Platform capabilities - **Windows, Laptop, Mac, Android, iPhone, iPod, iPad**.
- ★ **100%** Guaranteed Success or **100%** Money Back Guarantee.
- ★ **Fast**, helpful support **24x7**.



View list of all certification exams: <http://www.lead2pass.com/all-products.html>



10% Discount Coupon Code: ASTR14