



**Vendor:** HP

**Exam Code:** HP2-E47

**Exam Name:** Selling HP Value Services Portfolio

**Version:** DEMO

**QUESTION 1**

How can HP Technology Services help customers optimize their IT infrastructure?

- A. by implementing Factory Express Services
- B. by rationalizing hardware and software support
- C. by diversifying IT operations
- D. by providing Performance Engineering Services

**Answer:** A

**QUESTION 2**

What does HP Insight Remote Support services provide to customers?

- A. insight into the integration of their business processes
- B. 24 x 7 remote system monitoring and fast accurate problem solving
- C. flexible portfolio of support options
- D. remote, off-site repair and fast accurate network use assessments

**Answer:** B

**QUESTION 3**

How can HP Technology Services help your customers meet their business challenges?

- A. by helping companies outsource their IT operations
- B. by enabling processes that shorten time-to-market
- C. by helping IT departments obtain the highest performing hardware
- D. by enabling the introduction of new networking hardware

**Answer:** B

**QUESTION 4**

What are the contributions of HP Technology Services in developing a customer's IT strategy? (Select three.)

- A. They help customers increase operations efficiency.
- B. They help reduce reliance on IT.
- C. They help customers accelerate service delivery.
- D. They help customers accelerate adoption of tablet PCs.
- E. They help customers move to local IT deployment.
- F. They help customers enhance their operational flexibility.

**Answer:** ACF

**QUESTION 5**

What is HP's response to the need for IT to enable success through evolving business models, technology advances, and a changing workforce?

- A. enterprise-scale Windows deployment
- B. high availability, UNIX based infrastructures

- C. the Instant-On Enterprise
- D. the HP Mission Critical Partnership

**Answer: C**

**QUESTION 6**

What is driving the need for HP Technology Services?

- A. Localization and the growth of national business operations
- B. the increasing need for smaller data centers
- C. the increasing need for faster micro-processor speeds
- D. the increase of on-line services and remote operations

**Answer: D**

**QUESTION 7**

What are the challenges for strategically managing virtualized IT environments? (Select two.)

- A. security and system access issues
- B. maintaining firmware, drive and software compatibility
- C. the introduction of new mobile devices
- D. optimizing desktop PC performance
- E. the reduction of overall hardware prices

**Answer: AB**

**QUESTION 8**

How does the customer pay for HP Proactive Select services?

- A. Proactive Select Service Credits
- B. on-off fixed payment
- C. on a fault-by-fault basis
- D. monthly contact payments

**Answer: A**

## Thank You for Trying Our Product

### Lead2pass Certification Exam Features:

- ★ More than **99,900** Satisfied Customers Worldwide.
- ★ Average **99.9%** Success Rate.
- ★ **Free Update** to match latest and real exam scenarios.
- ★ **Instant Download** Access! No Setup required.
- ★ Questions & Answers are downloadable in **PDF** format and **VCE** test engine format.
- ★ Multi-Platform capabilities - **Windows, Laptop, Mac, Android, iPhone, iPod, iPad**.
- ★ **100%** Guaranteed Success or **100%** Money Back Guarantee.
- ★ **Fast**, helpful support **24x7**.



View list of all certification exams: <http://www.lead2pass.com/all-products.html>



Microsoft



ORACLE



CITRIX



JUNIPER  
NETWORKS



EMC<sup>2</sup>  
where information lives®

**10% Discount Coupon Code: ASTR14**