



Vendor: Microsoft

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Exam Name: Designing and Providing Microsoft Volume Licensing Solutions to Small and Medium Organizations

Version: DEMO

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QUESTION 1

You need to identify a Volume Licensing program that offers discounted pricing for standardizing on a Microsoft Platform product.

Which program should you recommend?

- A. Select License
- B. Open License
- C. Open Value Company-wide
- D. Open Value Non-Company-wide

Answer: C

QUESTION 2

You need to recommend the licenses that will provide access to the company's SharePoint services.

Which license should you recommend?

- A. SharePoint Server CAL
- B. SharePoint Server for Internet Sites Standard
- C. Windows Server User CAL

D. Windows Server External Connector (EC)

Answer: C

QUESTION 3

Proseware is evaluating a Volume Licensing solution for Windows 7 without Software Assurance. You need to identify benefit of purchasing Windows 7 Professional under a Volume Licensing agreement that is unavailable through OEM licensing. Which Volume Licensing benefit should you identify?

- A. Downgrade rights
- B. New Version rights
- C. Reassignment rights
- D. Online license management

Answer: D

QUESTION 4

Which two licenses meet the company's business goals for Unified Messaging? (Each correct answer presents a part of the solution. Choose two.)

- A. Exchange Server Standard CAL
- B. Exchange Server Enterprise CAL
- C. Exchange Server External Connector license
- D. Windows Server External Connector license

Answer: AB

QUESTION 5

Proseware expresses interest in purchasing Office with Software Assurance. You need to recommend the Volume Licensing program that allows for prorated annual pricing. Which program should you recommend?

- A. Select License
- B. Open License
- C. Open Value Subscription
- D. Open Value Company-wide

Answer: D

QUESTION 6

You need to recommend a Volume Licensing program that meets the company's business requirements for server licensing. Which program should you recommend?

- A. Open License
- B. Open Value Subscription
- C. Open Value Company-wide
- D. Open Value Non-Company-wide

Answer: A

QUESTION 7

You need to recommend a Volume Licensing solution that meets the company's business goals for desktop applications and that minimizes costs.

Which Volume Licensing solution should you recommend?

- A. Open License
- B. Open Value Subscription
- C. Open Value Company-wide
- D. Open Value Non-Company-wide

Answer: C

QUESTION 8

Proseware plans to merge with a company named Contoso, Inc. Contoso is located in London. Contoso has 500 desktops. After that merger, which Volume Licensing program allows Proseware to meet its business goals for desktop applications?

- A. Enterprise Agreement
- B. Open Value Companywide
- C. Open Value Non-Companywide
- D. Select License with Software Assurance Membership

Answer: A

QUESTION 9

You need to recommend a purchasing option that minimizes the costs of desktop operating system software for the company's planned changes.

What should you recommend?

- A. Windows 7 Professional OEM
- B. Windows 7 Professional under a Select License
- C. Windows 7 Professional under an Enterprise Agreement
- D. Windows 7 Professional Retail Product/Full Package Product (FPP)

Answer: A

QUESTION 10

Proseware hires a new IT Director. The IT Director needs access to the SQL Server product keys. Where should you direct the new IT Director to find the product keys?

- A. explore.ms
- B. LicenseWise
- C. Server media
- D. License Advisor

Answer: C

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