



Vendor: HP

Exam Code: HP2-E51

Exam Name: Selling HP Cloudsystem and Converged
Infrastructure Solutions

Version: DEMO

QUESTION 1

According to a research study conducted by IDC, it takes IT organizations more than 20 days to deploy a new application in a traditional environment. How long does deploying a converged infrastructure solution take?

- A. less than 5 days
- B. less than 10 days
- C. less than 15 days
- D. less than 20 days

Answer: D

QUESTION 2

According to Gartner, what percentage of companies will be pursuing Private Cloud Strategies by 2014?

- A. 36%
- B. 56%
- C. 66%
- D. 76%

Answer: C

QUESTION 3

What is a drawback of having a high number of legacy applications in rigid siloes on separate infrastructure islands?

- A. It is difficult for IT to perform system maintenance task with business users.
- B. It is difficult for IT to provide accurate assessments of the server and storage requirements and manage software updates
- C. It is difficult for IT to maintain service level agreements and keep up with the speed of business.
- D. It is difficult for IT to predict resource requirements on a three-year rolling plan.

Answer: A

QUESTION 4

Your customer's IT department has too many applications, too much customization, and too much complexity. What adverse effect is this likely having on the company?

- A. It is difficult for the company to expand operations to other parts of the world.
- B. The company must invest too much of their budget in marketing and sales.
- C. There are too many constraints which affect hiring and training new employees.
- D. The customer's IT Department is constraining their company's business agility.

Answer: B

QUESTION 5

HP estimates that companies allocate approximately how much of their total resources to

business operations, and how much to business innovation?

- A. 30% to operations, 70% to innovation
- B. 50% to operations, 50% to innovation
- C. 70% to operations, 30% to innovation
- D. 90% to operations, 10% to innovation

Answer: B

QUESTION 6

Companies that are just starting to virtualize their IT environments are likely not ready to launch a private cloud. What steps should they take first?

- A. Standardization and Consolidation
- B. Consolidation and Self-Provisioning
- C. Standardization and Optimization
- D. Optimization and Automation

Answer: D

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