



**Vendor:** HP

**Exam Code:** HP2-E52

**Exam Name:** Selling HP Cloudsystem and Converged  
Infrastructure Solutions Delta Exam

**Version:** DEMO

#### QUESTION 1

According to a research study conducted by IDC, it takes IT organizations more than 20 days to deploy a new application in a traditional environment. How long does deploying a converged infrastructure solution take?

- A. Less than 5 days
- B. Less than 10 days
- C. Less than 15 days
- D. Less than 20 days

**Answer: C**

#### QUESTION 2

What is a drawback for having a high number of legacy applications in rigid siloes on separate infrastructure islands?

- A. It is difficult for IT to perform system maintenance task with business users.
- B. It is difficult for IT to maintain service level agreements and keep up with the speed of business.
- C. It is difficult of IT to provide accurate assessments of the server and storage requirements and manage software updates.
- D. It is difficult for IT to predict resource requirements on a three-year rolling plan.

**Answer: A**

#### QUESTION 3

Why would a customer need cloud bursting options?

- A. To enable them to automatically access additional services when private resources have been fully used
- B. To meet big data demands and maximize data reliability and security
- C. To allow additional users to access a particular service
- D. To ensure resources can be effectively used and reallocated without human intervention

**Answer: B**

#### QUESTION 4

HP CloudSystem Enterprise lets your customers substantially increase organizational agility, enabling them to rapidly respond to changing demands. What is one of the key benefits of this?

- A. They are able to increase storage utilization and reduce the overall administration burden.
- B. They reduce the amount of network bandwidth needed to deploy new services.
- C. They gain the ability to virtualize existing environments and increase operations and administration efficiency.
- D. They gain the ability to scale and flex capacity in seconds, not hours, day or weeks.

**Answer: B**

#### QUESTION 5

Which HP solution allows customers to deploy turnkey private and public clouds with full cloud service automation?

- A. HP AppSystem
- B. HP CloudSystem Enterprise
- C. HP BladeSystem
- D. HP VirtualSystem

**Answer: D**

**QUESTION 6**

Companies that are just starting to virtualize their IT environments are likely not ready to launch a private cloud. What steps should they take first?

- A. Standardization and Consolidation
- B. Consolidation and Self-Provisioning
- C. Standardization and Optimization
- D. Optimization and Automation

**Answer: A**

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