



Vendor: HP

Exam Code: HP2-Z13

Exam Name: Selling HP IP Telephony Solutions

Version: DEMO

QUESTION 1

What are benefits of contact centers? (Select two.)

- A. allow remote employees to use an IP phone over the Internet
- B. provide for centralized management for multi-site VCX implementations
- C. integrate with other applications to provide screen pops
- D. support both inbound and outbound calling

Answer: D

QUESTION 2

Which opportunities are currently targeted by the VCX? (Select two.)

- A. customers who want to purchase IP phones only
- B. customers with collaboration needs
- C. PBX replacement
- D. multi-tenant/shared office spaces

Answer: BC

QUESTION 3

A customer wants to ensure their network is prepared to handle voice traffic. Which service should you offer them?

- A. Intel traffic Analysis
- B. Telephony Administration Training
- C. Quality of Service Diagnostics
- D. Voice Readiness Assessment

Answer: D

QUESTION 4

Which statements are true about the VCX Connect MIM? (Select two.)

- A. It can be deployed on HP MSR 30 Series routers with Media Gateway Modules.
- B. It has a standalone routing system built into the MIM.
- C. It has a different feature set than the VCX Connect 200.
- D. It supports up to 100 users.

Answer: AD

QUESTION 5

Which statements are true about the VCX Connect and VCX Enterprise products? (Select two.)

- A. VCX Connect runs on an MS-Windows operating system and VCX Enterprise runs on a Linux operating system.
- B. Both products have the same feature set and administration interface.
- C. Both products use end-to-end H.323 signaling.
- D. The IP Conferencing solution can be added to a VCX Connect or VCX Enterprise

implementation.

Answer: BD

QUESTION 6

What is a media gateway capability of the MSR?

- A. fax and modem settings
- B. integration with Active Directory
- C. instant messaging capabilities
- D. ability to synchronize with Outlook

Answer: A

QUESTION 7

Which statement is true about a remote office?

- A. It supports only analog phones connected by a media gateway.
- B. It has full feature survivability in case of a WAN outage.
- C. Users at a remote office cannot have IP messaging mailboxes.
- D. There is no VCX server at the remote office.

Answer: B

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