



Vendor: HP

Exam Code: HP2-N31

Exam Name: Selling HP BSM Solutions

Version: DEMO

QUESTION 1

Which IT activities are supported by the BSM Application Performance Management Solution?
(Select two.)

- A. providing cross-domain visibility of IT infrastructure events to remove duplication
- B. providing end-user monitoring to track business service levels
- C. providing proactive policy enforcement and compliance reporting
- D. providing faster server provisioning time
- E. providing alerts to system abnormalities and events before they cause an outage

Answer: CD

QUESTION 2

Which IT activity is supported by the BSM Network Management Solution?

- A. providing cross-domain visibility of IT infrastructure events to remove duplication
- B. providing proactive policy enforcement and compliance reporting
- C. improving application quality testing
- D. end-user monitoring to track business service levels

Answer: A

QUESTION 3

Which business challenge does BSM Solution address by improving service alignment with business objectives?

- A. incident ticket management
- B. performance test management
- C. service desk management
- D. maintaining and monitoring the quality of services

Answer: C

QUESTION 4

Which HP value statement will resonate best with the persona involved in Systems Management?

- A. Our Systems Management solution guarantees an error free, heterogeneous application that spans network silos.
- B. Our Systems Management solution end-to-end transaction and service level management through proactive end-user monitoring.
- C. Our Systems Management solution optimizes and consolidates tools with ability to manage most complex heterogeneous environments from a single solution.
- D. Our Systems Management solution reduces downtime and mean time to repair (MTTR) through root-cause analysis that maintains accuracy for dynamic networks.

Answer: B

QUESTION 5

What is the most correct value proposition for HP Software's BSM Application Performance

management Solution?

- A. It consolidates performance and event data from heterogeneous architectures to reduce downtime, improves operations through greater system visibility, and lowers costs due to improved efficiency.
- B. It enables IT organizations to enhance network performance and availability while improving resource utilization and provides secure, compliant networks, while meeting SLAs and containing costs.
- C. Proactive application monitoring mitigates risks by reducing the number and duration of Severity 1 outages, thereby reducing end user minutes lost.
- D. Proactive network monitoring with detailed event capture lowers IT costs by reducing the incidence of performance degradation and the number and duration of network outages, thereby reducing the risks and costs of SLA noncompliance and regulatory penalties.

Answer: A

QUESTION 6

What are the primary key differentiators for BSM 9.1 that set HP apart from its competitors? (Select two.)

- A. Key Performance Indicators (KPI)
- B. Run-time Service Model (RTSM)
- C. Business Process Monitoring (BPM)
- D. Service Intelligence Suite (SI)
- E. Heads-up Display Monitoring (HUDM)

Answer: BE

QUESTION 7

What is the BSM technology that supports Universal Event Correlation, consolidating all IT events into one place?

- A. Run-time Service Model (RTSM)
- B. Automated Service Ticketing System (ASTS)
- C. Testing as a Service (TaaS)
- D. Diagnostics Heads-up Display (DHUD)

Answer: A

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