Vendor: HP

Exam Code: HP2-N34

Exam Name: Selling HP BusinessService Automation
Solutions

Version: DEMO

QUESTION 1
How does HP address customer business challenges through its Business Service Automation solutions? (Select three.)

A. aligns the IT project objectives in parallel with the IT organizational hierarchy
B. speeds mean-time-to-resolution (MTTR)
C. improves service level agreements through aggregate time resolution
D. automates the incident prioritization within service desk systems
E. shifts Opex. spend and resources to more innovative tasks
F. cuts service delivery time from months to hours

Answer: BCE

QUESTION 2
What is the correct value proposition for HP Software's Server Automation (SA) solution?

A. SA provides automatic tracking of storage utilization at array, switch, volume, and application level.
B. SA is a solution that consolidates and correlates server fault and performance events across your entire physical and virtual IT infrastructure.
C. SA reduces downtime and mean time to repair (MTTR) through root-cause analysis that maintains accuracy for dynamic networks.
D. SA offers lifecycle server management, reducing cost and risk by automating tasks such as provisioning, patching, configuration management, and compliance management.

Answer: C

QUESTION 3
What is the correct value proposition for HP Software's Database and Middleware Automation (DMA) solution?

A. DMA reduces downtime and mean time to repair (MTTR) through root-cause analysis that maintains accuracy for databases and application servers.
B. DMA is a repeatable, scalable, automatable way to manage technical policy and reusable database/application server services.
C. DMA monitors administrative tasks like provisioning and configuration, compliance, patching, and release management associated with databases and application servers.
D. DMA automates administrative tasks like provisioning and configuration, compliance, patching, and release management associated with databases and application servers.

Answer: C

QUESTION 4
How does HP address customer business challenges through its Network Automation (NA) solution? (Select two.)

A. NA provides application monitoring mitigating risks by reducing the number and duration of Severity 1 outages.
B. NA provides proactive performance and event monitoring of network devices running in the public cloud.

C. NA automates the complete operational lifecycle of network devices (from bare-metal provisioning to policy-based change management) for physical devices only.
D. NA improves network security by recognizing and fixing security vulnerabilities before they affect the network, using an integrated security alert service.
E. NA provides real-time network visibility, automation, and control for both virtual and physical devices.

Answer: DE

QUESTION 5
Which capabilities of HP Software's Business Service Automation (BSA) solution help customers achieve their goals? (Select two.)

A. BSA facilitates top-down portfolio planning that interfaces with bottom-up project plans.
B. BSA provides agile provisioning of physical/virtual environments.
C. BSA brings together IT silos and reduces complexity, risk, and cost.
D. BSA provides end-to-end business process monitoring.
E. BSA provides a repeatable, scalable, automatable way to manage Change Advisory Board decisions.

Answer: CD

QUESTION 6
What is the correct value proposition for HP Software's Storage Essentials (SE) solution?

A. SE baselines information of all physical and virtual servers across geographies.
B. SE automates server lifecycle management to lower costs and automate common operational tasks.
C. SE manages all aspects of storage operations including complexity and growth, improving storage utilization and reducing cost, and aligning storage service to business needs.
D. SE provides proactive compliance management across applications, servers, and storage.

Answer: C

QUESTION 7
How does HP address customer business challenges through its Storage Essentials solution?

A. SE provides a runbook automation interface in order to accelerate the provisioning and configuration of storage devices.
B. SE provides automatic tracking of storage utilization at array, switch, volume, and application level.
C. SE consolidates performance and event data from heterogeneous architectures to reduce downtime and improve operations through greater system visibility.
D. SE reduces cost overhead by facilitating the ease-of-use of disparate vendor point tools.

Answer: B

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