Vendor: IBM

Exam Code: 000-082

Exam Name: IBM System x Sales Expert V4

Version: DEMO

QUESTION 1
A customer is planning to configure call home for their small group of managed systems. They have five windows systems and five ESXi systems on System x3650 M4. Which of the following is the best IBM tool to configure call home in this environment?

A. IMM V2
B. Systems Director 6.3.1 or later
C. Dynamic System Analysis
D. Service and Support Manager

Answer: A

QUESTION 2
A midsized customer is looking to simplify their x86 and UNIX environment and move in to a private cloud. They currently have two POWER7 720's running various business applications and four x3550 servers hosting exchange and web front ends for the applications on the POWER systems. Which IBM software is selected by default when choosing a PureFlex System Standard to enable cloud services?

A. ISDM
B. Smart Cloud Entry
C. Smart Cloud Enterprise
D. DB2 Universal Database

Answer: B

QUESTION 3
A prospect asks their System x sales professional a PureFlex specification question and the sales professional does not know the answer. Which of the following resource should the sales professional contact?

A. Techline
B. Supportline
C. Competeline
D. IBM ATS

Answer: A

QUESTION 4
Solution design has shown that a PureFlex prospect requires more storage capacity than what is included with a base PureFlex System Standard offering. Which of the following would address the additional storage requirement?

A. Add features to the configuration to include more storage capacity
B. Switch the solution to a PureFlex System Enterprise configuration
C. Engage IBM Techline to perform a capacity assessment of the current storage environment
D. Open an RPQ or SPORE request so the base offering can be modified to include additional storage capacity

Answer: A

QUESTION 5
A System x sales expert needs to know more about Cisco UCS. Which of the following IBM resources is the best to use?

A. COG
B. Competeline
C. Sales Asset Manager (SAM)
D. Advanced Technical Skills (ATS)

Answer: B

QUESTION 6
A retail company plans to consolidate 75 existing dual processor Xeon servers, all running a web server application on Windows Server 2008. They are planning to consolidate on a single x3850 X5 running vSphere. Which of the following should be discussed with this customer? A. B. C.

A. SCSI or Fibre Channel storage solution
B. Web content static or dynamic information
C. Processor utilization of the existing web servers
D. Consider two servers for redundancy and failover

Answer: D

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