

Vendor: IBM

Exam Code: 00M-662

Exam Name: IBM Security Systems Sales Mastery Test v2

Exam

Version: DEMO

QUESTION 1

In a potential TAMeb sale, the client is a large customer and has large numbers of applications and servers involved in their SSO/Web authorization plans. Oracle Access Manager is the main competitor. What might you emphasize as you try to move the customer in your direction?

- A. TAMeb scales well, and is much easier to manage, given a relatively small number of TAMeb servers involved, versus many OAM plug-ins to manage.
- B. TAMeb scales well and can do software distribution to any and all clients involved in the scope of the SSO engagement.
- C. TAMeb both scales well and performs well.
- D. TAMeb is on a par with OAM from a scalability point of view but it has a wider number of applications that it supports out of the box.

Answer: A

QUESTION 2

A customer indicates a desire to cover their Web Single Sign-on requirement comprehensively. Your response to them is that with Tivoli Access Manager for e-business, we can address

- A. Web transactions involving access requests coming from the Internet and targeted to the internal network.
- B. Web transactions within the internal network.
- C. Web transactions involving Internet-to-internal-network flows and transactions within the internal network.
- D. Web transactions, client-server transactions, email transactions and secure FTP transactions.

Answer: A

QUESTION 3

What are QRadar's key differentiators?

- A. There are 2 Differentiators Ease of use, High Availability.
- B. There are 4 Differentiators Single Sign On, Object oriented database, Application scanning, Identity and access management.
- C. There are 3 Differentiators Most Automation, Most Integration, Most Intelligent.
- D. There are 5 Differentiators Data loss prevention, Risk management, High Availability, Deep Packet Inspection, Block attackers.

Answer: C

QUESTION 4

Which of the following statements is true about Continuous Compliance?

- A. Policy compliance is continuously monitored and enforced at the endpoint; changes are reported immediately.
- B. The security team can instantly check on the current state of security and compliance anytime.
- C. No high-risk periods, lower total cost, continuous improvement.
- D. All of the above.

Answer: A

QUESTION 5

Which of the following statements best distinguishes between why customers purchase Access Manager for e-business or Security Policy Manager?

- A. Access Manager is for customers who don't need the overhead of security policy; Security Policy Manager is for customers who need to set policy and then measure against that policy for GRC purposes.
- B. Access Manager is for small and medium customers and Security Policy Manager addresses large, high-scale implementations.
- C. Access Manager is operational ("access") and Security Policy Manager is administrative ("policy").
- D. Access Manager addresses coarse-grained access control and Security Policy Manager addresses fine-grained access control.

Answer: C

QUESTION 6

Which environments does IBM's full set of single sign-on solutions?

- A. Key management, XACML access control rules and patch management.
- B. Web, federated and enterprise.
- C. Identities, access control, z/OS security administration and data security.
- D. Identity and Access Assurance, Security Management for z/OS and Data and Application Security

Answer: B

QUESTION 7

A client has deployed SourceFire IPS appliances but finds it challenging to keep up with the constant flood of signatures. What is the best IBM Security technology differentiator?

- A. Protocol Analysis Module in IBM Security host, endpoint, and network solutions.
- B. Content Analyzer function in IBM Security IPS appliances.
- C. The decryptions function in IBM Security Server Sensor.
- D. IBM Security SecurityFusion Module function in IBM Security SiteProtector.

Answer: B

QUESTION 8

Which of the following statements is true for Tivoli Endpoint Manager for Security and Compliance?

- A. Discover 10% 30% less assets than previously reported.
- B. Library of less than 5,000 compliance settings, including support for FDCC SCAP, DISA STIG.
- C. Manually and periodically enforce policy at the end point.
- D. Achieve 95%+ first-pass success rates within hours of policy or patch deployment.

Answer: D