



Vendor: Cisco

Exam Code: 700-038

Exam Name: Advanced Collaboration Architecture Field
Engineer Exam

Version: DEMO

QUESTION 1

Which two options are business requirements in the public sector vertical market? (Choose two.)

- A. creating rich opportunities for effective collaboration and learning
- B. transforming customer experience
- C. increasing employee productivity
- D. supporting mobile environment
- E. increasing revenue

Answer: AD

QUESTION 2

The three-phased approach of preparation, discovery, and proposal is used to deliver true business and technology alignment. Which option belongs to the discovery phase?

- A. services offering and incentives
- B. network architecture vision workshop
- C. 360 health check
- D. architecture roadmap creation and presentation

Answer: C

QUESTION 3

Which two options should you keep in mind when presenting a solution for the business side to the non-IT executives? (Choose two)

- A. They need to know how the collaboration architecture will help achieve their strategic goals.
- B. They need detailed information about the different layers of the future collaboration architecture.
- C. They need to understand the applications and services that you have embedded in your architectural design.
- D. They need information on how collaboration architecture will be deployed and serviced.
- E. They need to know how the collaboration architecture will provide benefits and support their operational business.

Answer: AE

QUESTION 4

Which solution is most often presented in the healthcare vertical market?

- A. Mobile Warehouse Management
- B. Customer Retention
- C. Cisco Nurse Connect
- D. Energy Efficiency

Answer: C

QUESTION 5

Security plays an essential role in the Cisco Collaboration Architecture. In which layers of the Cisco Collaboration Architecture is security implemented?

- A. Cisco provides advanced security solutions in the infrastructure and collaboration services layers while the collaboration applications layer security is ensured by third-party solutions.
- B. Advanced Cisco security solutions are implemented in all layers of the Cisco Collaboration Architecture model.
- C. Cisco security solutions are integrated into the infrastructure layer and partially into the collaboration services layer.
- D. Security is implemented in all the layers except in the medianet services interface layer.

Answer: A

QUESTION 6

Which tool offers a blueprint for designing and deploying a full-service, comprehensive network to support business needs?

- A. Cisco Steps to Success
- B. Cisco Smart Business Roadmap
- C. Cisco Collaboration Use Case Tool
- D. Cisco Smart Business Architecture

Answer: D

QUESTION 7

Which of the following statements best describes the capability to enable any-to-any collaboration as one of the key Cisco collaboration differentiators?

- A. Enable people to collaborate securely using any suitable endpoint device to exchange information
- B. Enable a unique and effective collaboration workspace.
- C. Enable voice, video, Web, and customer care collaboration applications across different cloud deployment models.
- D. Enable seamless voice communication as standard for business communication.

Answer: C

QUESTION 8

Which option is a next-generation agent and supervisor desktop that offers a user-centric design to enhance customer care satisfaction along with a collaborative experience?

- A. Cisco WebEx
- B. Cisco SocialMiner
- C. Cisco Finesse
- D. Cisco Jabber

Answer: C

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