



Vendor: HP

Exam Code: HP5-H07D

Exam Name: Delta - Sales Essentials of HP Workstations

Version: DEMO

QUESTION 1

What is the computational creation and manipulation of visual data?

- A. NAND technology
- B. printing technology
- C. scanning technology
- D. graphics technology

Answer: D

QUESTION 2

What does HP's commitment to delivering better performance and innovation help you to do?

- A. Select the best HP EliteBook to meet the customers needs.
- B. Sell against the competition by beating their price.
- C. Offer deep volume discounts.
- D. Communicate values other than price.

Answer: C

Explanation:

http://www8.hp.com/us/en/pdf/hp_csr_full_hi_tcm_245_1357664.pdf

QUESTION 3

Why choose one HPC workstation solution over another?

- A. primarily driven by application support
- B. primarily driven by costs
- C. primarily driven by capabilities
- D. primarily driven by skills

Answer: D

QUESTION 4

Which employees at media and entertainment businesses are likely candidates for HP workstations?

- A. marketing professionals touching up photos for an office event
- B. office administrators who use office suites
- C. artists who create on large canvases using displays
- D. accountants who maintain business records

Answer: B

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