



Vendor: IBM

Exam Code: C4040-250

Exam Name: Power Systems with POWER8 Sales Skills V1

Version: DEMO

QUESTION 1

Which feature is available on POWER8 Scale-out systems?

- A. Solid-State disk drives
- B. Redundant service processors
- C. Processor Capacity on Demand
- D. Memory Capacity on Demand

Answer: A

Explanation:

http://ibm.also.ch/fileadmin/Dateien/pdf/power8/POWER8_-_Deep_Dive_30042014.pdf (page 79)

QUESTION 2

OpenPOWER Foundation is developing solutions for which environment(s)?

- A. AIX and Linux
- B. AIX, IBM i, and Linux
- C. Linux only
- D. AIX only

Answer: C

Explanation:

IBM OPENPOWER foundation develops solutions for open source environments. IBM I and AIX are propriety operating systems whereas Linux is open source.

QUESTION 3

Due to new regulatory requirements, a Power Systems customer must set up a disaster recovery site in a geographical location at least 120 miles (194 km) away from the main site. What is the minimum PowerHA solution that should be proposed?

- A. Enterprise Edition
- B. Standard Edition
- C. Geographical Edition
- D. Express Edition

Answer: A

Explanation:

The PowerHA SystemMirror for i Enterprise Edition includes all of the capabilities of the Standard Edition and more. The Enterprise Edition package enables you to extend your data center solution across two sites. PowerHA SystemMirror Enterprise Edition includes support for DS8000, SVC, V7000, V5000 and V3700 with either Metro Mirror or Global Mirror and with 7.1 of PowerHA SystemMirror, the Enterprise Edition also includes support for geomirroring asynchronous mode. Geomirroring synchronous mode support is included with the PowerHA SystemMirror Standard Edition.

QUESTION 4

What is the PVU value for an IBM two socket Scale-out system?

- A. 120 PVUs per system
- B. 70 PVUs per core

- C. 100 PVUs per socket
- D. 50 PVUs per processor

Answer: B

Explanation:

You need 70 PVUs per core for a two socket scale-out system.

QUESTION 5

A customer needs a 4-core S814 server with 1TB of available disk space to run an ERP application.

Which disk storage technology meets the requirements?

- A. Flash
- B. SAN
- C. Internal hard disk
- D. Internal Solid-State disk

Answer: D

Explanation:

small form factor (SFF) bays for Hard Disk Drive (HDD)/Solid State Disk (SSD) (4- core configuration only)

<http://www-03.ibm.com/systems/power/hardware/scale-out.html>

QUESTION 6

Which IBM resource is devised to help with the design and installation of a Power Systems SmartCloud solution?

- A. Redbook Planning Guides
- B. Local Field Technical Sales Support
- C. Lab Services
- D. Advanced Technical Support

Answer: A

Explanation:

Redbook planning guides are a huge resource which provides designing and installation guidelines for various IBM products including but not limited to Power systems SmartCloud solutions and host of other solutions.

QUESTION 7

What resource should be used to assemble the sales material for a competitive opportunity?

- A. Knowledge Center
- B. ibm.com
- C. InfoCenter
- D. FindIt

Answer: D

Explanation:

FindIt ends the problem of matching sources to objects in a busy production environment. FindIt locates sources or objects on a single AS/400 (System i) or across a network of many AS/400 systems, and lets you instantly match the correct version of a source against that live object. On a

command line simply enter FIND followed by the name of the source member, and FindIt displays a complete list of all versions of that source, showing where the source is located, giving source files, libraries and iSeries systems.

QUESTION 8

Which customer requirement would lead to a proposal of a 6-core S814 instead of a 4-core S814 server?

- A. Large cache disk controllers
- B. Fibre attached disk
- C. 96GB memory
- D. High speed Ethernet adapters

Answer: A

Explanation:

IBM S814 (6-core) has 18 Drive backplane with Dual raid controllers with a nice level of cache. Can attach say at EXP24S and fill the 18 internal slots

QUESTION 9

A customer asks why they might be interested in open source developed software. Which statement accurately describes the benefit?

- A. Open Source provides binary compatibility applications with AIX.
- B. Open Source projects share the same terms and conditions.
- C. Open Source uses the community development model.
- D. Open Source code is free of security issues.

Answer: C

Explanation:

Open source software is a community driven effort that uses expertise of various individuals and get evolved in to a robust and secure environment safe for applications and usage.

QUESTION 10

A customer with no in-house IT support needs to implement a solution that includes a relational database, industry leading security, standards based internet technology, networking and storage management capabilities.

Which Operating System will satisfy the customer's requirements?

- A. LINUX
- B. AIX
- C. Windows
- D. IBM i

Answer: D

Explanation:

IBM i integrates a trusted combination of a DB2 relational database, industry-leading security, standards-based Internet technology, networking, and storage management capabilities. For example, IBM installs and integrates the SQL standards-based DB2 database for IBM i with advanced database management utilities, plus additional middleware components such as multiple file system options, directory capability, an HTTP web server powered by Apache, a web application server, and a web-services environment.

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