



Vendor: HP

Exam Code: HP5-Z02D

Exam Name: Delta - Selling HP Networking Solutions and Services

Version: DEMO

QUESTION 1

A customer is planning to set up virtual private network (VPN) tunnels across the Internet to connect branch offices.

Which benefit of HP FlexBranch solutions should you emphasize for this business need?

- A. HP 2920 Series switches support accelerated encryption to enhance VPN security from end-to-end.
- B. HP MultiService Mobility (MSM) APs support 802.11ac encryption techniques to secure VPN traffic into the wireless environment.
- C. HP 5400R zl switches support virtualized service modules, which can host a variety of third-party security solutions at no additional cost.
- D. HP MultiService Routers (MSRs) support HP Auto Discovery VPN (ADVPN) to simplify the establishment of these tunnels.

Answer: B

Explanation:

<http://www8.hp.com/h20195/v2/GetPDF.aspx/c04111705.pdf>

QUESTION 2

What qualifies a customer for HP Proactive Care or HP Proactive Care Advanced?

- A. The customer wants to be able to upgrade software for some HP products.
- B. The customer has a lot of HP products in the data center and wants a service that encompasses all of these products.
- C. The customer's solution is so critical that even a short outage would be costly.
- D. The customer needs help designing a solution that scales to meet increased demands.

Answer: B

QUESTION 3

What is a key value of HP FlexFabric Data Center solutions?

- A. Technologies such as Auto Discover Virtual Private Networks (ADVPN) help to secure virtual machine traffic.
- B. Technologies such as Intelligent Resilient Framework (IRF) help to reduce complexity and double scalability.
- C. Technologies such as 802.11 ac reduce latency for east-west (server-to-server) traffic flows.
- D. Technologies such as backplane stacking automate and speed service deployment.

Answer: A

QUESTION 4

What is one way that an HP FlexNetwork solution helps to make the network infrastructure cloud ready?

- A. It makes the network more agile, reducing provisioning time from months to minutes.
- B. It supports proprietary HP software-defined networking (SDN) protocols.
- C. It makes the architecture more sophisticated, with more tiers and aggregation points.
- D. It shifts more of the IT budget toward operating expenses (OPEX).

Answer: B

Explanation:

<http://h17007.www1.hp.com/docs/networking/datacenter/4AA5-1865ENW-Discover-FAQ.PDF>

QUESTION 5

What is a competitive advantage of HP FlexFabric Data Center Solutions?

- A. HP FlexFabric is designed specifically for midsized, rather than for large enterprise data centers.
- B. HP FlexFabric has four separate switching architectures.
- C. HP FlexFabric is open, unified, and designed for virtualization.
- D. HP FlexFabric has slightly lower performance than competitors but a far lower total cost of ownership (TCO).

Answer: D

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