



**Vendor:** Microsoft

**Exam Code:** MB2-712

**Exam Name:** Microsoft Dynamics CRM 2016 Customization  
and Configuration

**Version:** DEMO

#### QUESTION 1

You have a Dynamics CRM organization.  
The account entity must appear as Company to all users.  
Which two fields should you change? Each correct answer presents

- A. Plural Name
- B. Display Name
- C. Name
- D. Description

**Answer: AB**

#### QUESTION 2

You are creating a relationship between two entities.  
You need to define a relationship type that will create a lookup field on one of the entities.  
Which type of relationship should you use?

- A. a one-to-one (1:1) relationship
- B. a relationship implemented by using connections
- C. a many-to-many (N:N) relationship
- D. a one-to-many (1:N) relationship

**Answer: D**

#### QUESTION 3

You have a Dynamics CRM organization.  
You create a custom entity named Real Estate Property.  
You are creating a one-to-many (1:N) relationship between the account entity and Real Estate Property.  
You need to identify what will occur by creating the relationship.  
What should you identify?

- A. A lookup field will be added to the account entity. Nothing will be added to Real Estate Property.
- B. A lookup field will be added to Real Estate Property. A lookup field will be added to the account entity.
- C. A lookup field will be added to Real Estate Property. Nothing will be added to the account entity.
- D. A custom field will be added to Real Estate Property. A custom field will be added to the account entity.

**Answer: D**

#### QUESTION 4

You need to create a field on the account entity. The field must display the total value of all the open orders for an account. any sub-accounts of the account.  
Which two actions should you perform? Each correct answer presents part of the solution.

- A. Set Hierarchical to Yes.
- B. Set Hierarchical to No.
- C. Create a calculated field
- D. Create a simple field.
- E. Create a rollup field.

**Answer: AE**

**QUESTION 5**

You create a vehicle entity to track the vehicles owned by a contact.  
You create a one-to-many (1 :N) relationship from the contact to the vehicle.  
You need to ensure that the vehicle records are deleted.  
What should you do?

- A. Set the relationship behavior for the delete action to deleted.
- B. Set the relationship behavior for the delete action to Remove Link.
- C. Set the relationship behavior for the delete action to Cascade All
- D. Set the Type of Behavior for the relationship to Referential, Restrict Delete.
- E. Set the Type of Behavior for the relationship to Referential

**Answer: C**

**QUESTION 6**

You configure a new entity in a Dynamics CRM organization.  
You create fields, forms, and views for the new entity.  
You can view the new entity records as expected in the user interface.  
Users report that they fail to view the entity records.  
You need to ensure that the users can view the entity records.  
What should you do?

- A. Publish the changes.
- B. Add permissions to the security roles of the users.
- C. Add the entity to & custom solution.
- D. Configure the relationships.

**Answer: B**

**QUESTION 7**

You have a Dynamics CRM organization.  
Currently, users can view 50 records per page.  
You need to ensure that the users can view 250 records per page.  
What should you do?

- A. Instruct the users to configure their options.
- B. Instruct the users to create custom views.
- C. Instruct an administrator to configure the view settings, and then to share a view.
- D. Instruct the administrators to configure their options.

**Answer: B**

**QUESTION 8**

You have a Dynamics CRM development environment and a Dynamics CRM production environment.  
You have a project solution in the development environment.  
You need to import the solution to the production environment as a managed solution.

What should you do?

- A. Change the options of the Import Solution dialog box to import the solution as managed.
- B. Use the Package Deployer for Microsoft Dynamics CRM to import the unmanaged solution to CRM as managed.
- C. Ask a developer to change the options of the import API so that CRM imports the unmanaged solution as managed.
- D. Export an unmanaged solution and select Managed for the package type. Import the exported solution to the production environment.

**Answer: A**

#### **QUESTION 9**

You are reviewing the security roles of a user.  
You discover that the user has multiple security roles.  
You need to identify the resulting privileges of the user.  
What should you identify?

- A. The user only has privileges from the most recent security role to which the user was assigned.
- B. All privileges are cumulative, unless one of the roles turns off a privilege, in which case that specific privilege is not applied to the user.
- C. All privileges are cumulative.
- D. The user has the most restrictive level of privileges.

**Answer: C**

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