Vendor: Cisco

Exam Code: 700-265

Exam Name: Cisco Advanced Security Architecture for Account Managers

Version: DEMO

QUESTION 1
Which three options are attack vectors of the threat-centric defense? (Choose three.)

A. Linux OS
B. email
C. web
D. cloud apps
E. DNS security
F. voicemail

Answer: BCE

QUESTION 2
Which component of Cisco Stealthwatch uses sophisticated security analytics to accelerate threat response time?

A. network control
B. investigation
C. threat protection
D. anomaly detection
E. granular visibility

Answer: E

QUESTION 3
Why do partners often have a hard time selling their new security solutions to customers?

A. Customers have antiquated solutions.
B. Customers show a lack of concern over malware and threats.
C. Customers boast completely secure environments.
D. Customers have overcrowded portfolios of security solutions from multiple vendors.

Answer: D

QUESTION 4
Which three options must a customer look for when choosing a security solution provider?
(Choose three.)

A. delivers better partner and customer support
B. offers more than just niche products
C. is committed to security
D. generates higher margins on each sale
E. provides solutions at the lowest cost
F. prioritizes one security solution above all else G. creates new market opportunities

Answer: ABC

QUESTION 5
Which three options does Cisco provide to customers for visibility and control against current

security threats? (Choose three)

A. 18-month device release cycle
B. unparalleled network and endpoint visibility
C. last device policy updates
D. unmatched security enforcement
E. comprehensive policy enforcement
F. granular device visibility and management

Answer: BDF

QUESTION 6
Which three features do customers get with smart license? (Choose three.)

A. PAK registration
B. company specific licensing
C. easy registration
D. manual registration
E. a complete view of software, services, and devices
F. products that have to be continually adjusted

Answer: DEF

QUESTION 7
Which Cisco business values are demonstrated by increased employee productivity, confidence in data confidentiality, and increased visibility?

A. protection
B. completeness
C. cost effectiveness
D. control
E. flexibility

Answer: D

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