



**Vendor:** Cisco

**Exam Code:** 700-751

**Exam Name:** Cisco SMB Product and Positioning Technical  
Overview

**Version:** DEMO

### QUESTION 1

Which two services are provided by the Cisco 800 series ISR routers? (Choose two.)

- A. Extending voice to small office and teleworker
- B. Unified Threat Management
- C. Built-in SD-WAN
- D. 100% centralized cloud management
- E. Secure remote collaboration

**Answer:** AE

**Explanation:**

[https://www.cisco.com/c/dam/en/us/products/collateral/routers/800-series-routers/ppt\\_c97\\_460869\\_v2.pdf](https://www.cisco.com/c/dam/en/us/products/collateral/routers/800-series-routers/ppt_c97_460869_v2.pdf)

## Cisco 800 Series Integrated Services Router

### Extending Collaboration to Small Offices/Teleworkers

**New**

**Cisco® 860 ISR**  
**Cisco 880 ISR**  
**Cisco 880 SRST**



#### Voice Support for Small Offices/Teleworkers

- First teleworker device with support for voice, video, survivability, and FXS devices
- Brings reliability to collaboration applications

#### Secure Remote Collaboration

- Secures voice and data, end to end
- Provides advanced security and content filtering VPN, firewall, intrusion prevention

#### Unified Wireless Mobility

- 802.11n support
- Fully integrated with Cisco Unified Wireless
- Optional 3G connection for anywhere connectivity

#### Simplified Operations

- Comprehensive Cisco IOS® Software routing, QoS, and network management
- Graphical voice and data configuration

### QUESTION 2

Which are two hyperFlex architectural differentiators? (Choose two.)

- A. Next Gen Consolidated Data Platform
- B. Simplified Policy Based Management
- C. Pre-integrated UCS Rack and Blades + Cisco HX Data Platform
- D. Cisco Fabric Computing
- E. High density form factor

**Answer:** BC

**Explanation:**

[https://www.cisco.com/c/dam/m/da\\_dk/training-events/2018/cisco-connect/pdf/spor-b-dc-cloud/Spor-B---Cisco-Datacenter-HyperConvergence.pdf](https://www.cisco.com/c/dam/m/da_dk/training-events/2018/cisco-connect/pdf/spor-b-dc-cloud/Spor-B---Cisco-Datacenter-HyperConvergence.pdf)

## HyperFlex Architectural Differentiators

Hardware and Software Engineered Together

### Pre-integrated UCS Rack and Blades + Cisco HX Data Platform

Single point of support backed by world class Cisco TAC Support

### Complete Hyperconvergence with Integrated Network Fabric

Unified Network Infrastructure  
Guaranteed QoS with low latency



### Simplified Policy Based Management

Simplified operations across compute, storage and network

### Next Gen Distributed Data Platform

Enterprise Scale  
Performance without hot spots  
Extremely consistent IO

Hyperflex

### QUESTION 3

What are two ways that MX security appliances achieve automatic failover and high availability? (Choose two.)

- A. Warm spare (using VRRP)
- B. Always on (availability groups)
- C. Redundant gateways (using HSRP)
- D. Survivable Remote Site Technology (SRST)
- E. Dual redundant uplink support (multiple ISPs)

**Answer:** AE

**Explanation:**

<https://meraki.cisco.com/technologies/failover-and-ha>

### QUESTION 4

Which two are key benefits of 3504 controllers? (Choose two.)

- A. Available in various form factors
- B. Supports 1Gbps throughput
- C. Supports modular power supply
- D. Supports HA with SSO capability
- E. Supports 150 APs and 3000 clients

**Answer:** AE

**Explanation:**

<https://www.cisco.com/c/en/us/products/collateral/wireless/3504-wireless-controller/datasheet-c78-738484.html>

### QUESTION 5

Which are three SKUs for Mobility Express? (Choose three.)

- A. AIR-AP1852I-K9
- B. AIR-AP2802I-K9

- C. AIR-AP2802I-K9C
- D. AIR-AP3802I-K9C
- E. AIR-AP1815I-K9C
- F. AIR-AP1815W-X-K9

**Answer:** CDE

**Explanation:**

<https://www.cisco.com/c/dam/en/us/solutions/collateral/enterprise-networks/mobility-express/qand-a-c67-73448>

#### QUESTION 6

Which are the two advantages of having Direct Internet Access? (Choose two.)

- A. Threat mitigation techniques
- B. Leverage local internet path
- C. Protects remote employees
- D. Secure WAN transport
- E. Limits guest Wi-Fi at the branch

**Answer:** BD

**Explanation:**

<https://www.cisco.com/c/en/us/products/collateral/security/router-security/white-paper-c11-736660.html>

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