



Vendor: HP

Exam Code: HPE0-P27

Exam Name: Configuring HPE GreenLake Solutions

Version: DEMO

QUESTION 1

You are discussing financial and organizational goals with a customer.

Does this customer statement indicate that you can help the customer achieve these goals with HPE GreenLake?

Solution: "We do not plan to grow beyond 10 TB of storage in the next 5 years."

- A. Yes
- B. No

Answer: A

QUESTION 2

Is this an HPE Financial Service that can help customers fund new investments, such as in HPE GreenLake?

Solution: The Compute as a Service template is designed to support a single, specialized workload such as genomics.

- A. Yes
- B. No

Answer: B

QUESTION 3

Can customers use HPE GreenLake to achieve this business goal?

Solution: Free IT resources to focus on innovation.

- A. Yes
- B. No

Answer: A

Explanation:

Reference: https://www.hpe.com/emea_europe/en/services/remote-infrastructure-monitoring.html

QUESTION 4

Is this an advantage of HPE GreenLake over traditional infrastructure?

Solution: aligns cost with use.

- A. Yes
- B. No

Answer: A

QUESTION 5

Does this challenge push customers to consumption-based IT?

Solution: The need to create strict guidelines for using AI-based applications on the company network.

- A. Yes
- B. No

Answer: B

QUESTION 6

Is this statement true?

Solution: HPE GreenLake Quick Quote tool benefits outputs are calculated using the Forrester Consulting Total Economic Impact study.

- A. Yes
- B. No

Answer: A

Explanation:

Reference: <https://tools.totaleconomicimpact.com/go/hpe/greenlake/index.html>

QUESTION 7

You determined that your customer has a 90 percent asset utilization rate.

Is this an appropriate way to explain how HPE GreenLake can reduce time to value?

Solution: HPE GreenLake helps companies optimize the procurement cycle and align cost to usage.

- A. Yes
- B. No

Answer: A

Explanation:

Reference: <https://www.checkmark-it.com/partners/hewlett-packard-enterprise/hpe-greenlake>

QUESTION 8

You determined that your customer has a 90 percent asset utilization rate.

Is this an appropriate way to explain how HPE GreenLake can reduce time to value?

Solution: HPE Financial Services IT Asset LifeCycle Solutions allow companies to get value from their legacy systems.

- A. Yes
- B. No

Answer: A

Explanation:

Reference: https://www.hpe.com/emea_europe/en/services/asset-lifecycle.html

QUESTION 9

Is this a correct statement about HPE GreenLake workload templates?

Solution: The SAP HANA template is designed for customers requiring high performance and low latency for data processing and analytics.

- A. Yes
- B. No

Answer: B

QUESTION 10

Is this a correct statement about HPE GreenLake workload templates?

Solution: The Private Cloud template can be a good fit for customers using offerings such Microsoft Azure Stack.

- A. Yes
- B. No

Answer: A

Explanation:

Reference: https://www.hpe.com/emea_europe/en/solutions/cloud/azure-hybrid-cloud.html

QUESTION 11

Is this a recommended way to create an end BOM for a custom HPE GreenLake solution?

Solution: Include an Installation and Startup service.

- A. Yes
- B. No

Answer: B

QUESTION 12

Does this correctly describe service components of a custom HPE GreenLake solution?

Solution: The solution includes installation services.

- A. Yes
- B. No

Answer: A

Thank You for Trying Our Product

Lead2pass Certification Exam Features:

- ★ More than **99,900** Satisfied Customers Worldwide.
- ★ Average **99.9%** Success Rate.
- ★ **Free Update** to match latest and real exam scenarios.
- ★ **Instant Download** Access! No Setup required.
- ★ Questions & Answers are downloadable in **PDF** format and **VCE** test engine format.
- ★ Multi-Platform capabilities - **Windows, Laptop, Mac, Android, iPhone, iPod, iPad**.
- ★ **100%** Guaranteed Success or **100%** Money Back Guarantee.
- ★ **Fast**, helpful support **24x7**.



View list of all certification exams: <http://www.lead2pass.com/all-products.html>



Microsoft



ORACLE



CITRIX



JUNIPER
NETWORKS



EMC²
where information lives

10% Discount Coupon Code: ASTR14