



**Vendor:** Salesforce

**Exam Code:** CRT-403

**Exam Name:** Prepare for your Platform App Builder  
Certification

**Version:** DEMO

### QUESTION 1

Which three options are available when activating a Lightning page from the Lightning App Builder? Choose 3 answers

- A. Assign the page to a combination of apps and profiles.
- B. Assign the page to a combination of apps and permission sets.
- C. Make the page the org default.
- D. Make the page the default homepage for specific roles.
- E. Make the page the default homepage for specific apps.

**Answer:** ACE

### QUESTION 2

An app builder is creating a custom object called Testimonial\_\_c and wants to connect Testimonial\_\_c records with both the submitter's Contact record and Account record. If the Account is deleted, the Testimonial\_\_c should also be deleted. If the Contact is deleted, but the Account remains, the Testimonial\_\_c should remain. How should this be accomplished?

- A. Make both the Contact and Account fields required on the Testimonial\_\_c object and create lookup relationships from Testimonial\_\_c to Contact and to Account.
- B. Create a master-detail relationship from Testimonial\_\_c to Account and a lookup relationship from Testimonial\_\_c to Contact.
- C. Make Testimonial\_\_c a junction object between Account and Contact using master-detail relationships.
- D. Create a lookup relationship from Testimonial\_\_c to Account and a master-detail relationship from Testimonial\_\_c to Contact.

**Answer:** B

### QUESTION 3

An app builder needs to deploy a new account detail page layout from sandbox to production. Which three components should an app builder include in the Change Set to ensure it deploys successfully and visually as expected? Choose 3 answers

- A. Detail page layout
- B. Custom fields
- C. Custom actions
- D. Lightning App Builder
- E. System administrator profile

**Answer:** ABC

### QUESTION 4

When an opportunity is closed date is pushed more than 30 days, manager approval is required. An approval process is in place but reps frequently forget to submit for approval to run the process. How can an app builder ensure that these opportunities are submitted into the approval process?

- A. Change the entry criteria on the approval process to criteria are met and lock the record on initial submission.
- B. Use a validation rule and an email alert to the manager requesting approval.
- C. Submit the record for approval from an automated process.
- D. Give the manager the "API Enabled" permission to permit approval responses by email.

**Answer: C**

#### **QUESTION 5**

Cloud Kicks (CK) keeps track of its shoe inventory in Salesforce. When an order's status is changed to Activated, the inventory for the ordered shoe is reduced. At that point, a SOAP web service on the CK website must be called so that the website is updated to display the correct inventory amount for the shoe.

What should an app builder use to communicate to the CK web service when a shoe's inventory has changed?

- A. After-Save Record-Triggered flow
- B. Before-Save Record-Triggered flow
- C. Process Builder
- D. Workflow rule

**Answer: D**

#### **QUESTION 6**

Cloud Kicks asked the app builder to insert a list of 25,000 records using deduplication for the Race\_Track\_\_c custom object.

Which tool should be used?

- A. Import Wizard
- B. Lightning Object Creator
- C. Data Loader
- D. Schema Builder

**Answer: A**

#### **QUESTION 7**

Ursa Major Solar is ramping up the sales team to meet increased demand. As part of the short ramp up for these new reps, the manager wants to provide a help guide to enable reps to easily get help where needed during the different sales processes.

Which solution should an app builder recommend?

- A. Flow
- B. Journey Builder
- C. Chatter Publisher
- D. Path

**Answer: D**

#### **QUESTION 8**

Cloud Kicks works on an annual subscription model. When a sale rep marks an opportunity as closed won, a new opportunity should automatically be created for the renewal. The contracts team works outside of salesforce but also needs to be notified about closed deals in order to initial the contract process with the customer.

Which automation solution would meet these requirements?

- A. Approval Process
- B. Outbound Message
- C. Validation Rule
- D. Record-triggered flow

**Answer: B**

#### **QUESTION 9**

An app builder has modified a Lightning record page for a case and has added an email button item to the page layout; however, users are unable to see the new item on the layout. What are two potential reasons why users are unable to view the item on the Case Lightning record page? Choose 2 answers

- A. The page layout includes the case feed component.
- B. The email button contains JavaScript.
- C. The case page layout also contains custom buttons.
- D. The page layout excludes the case feed component.

**Answer: BD**

#### **QUESTION 10**

Sales reps at Universal Containers create multiple quotes per opportunity. What automation tool should an app builder recommend to delete rejected quotes?

- A. Approval process
- B. Validation rule
- C. Workflow rule
- D. Flow

**Answer: D**

#### **QUESTION 11**

Cloud Kicks wants to display the number of opportunities that are Closed Won with a Close Date within the last year on the Account detail page.

Which tool should an app builder use to implement this?

- A. Process Builder
- B. Activity Timeline
- C. Roll-Up Summary Field
- D. Workflow Rule

**Answer: A**

#### QUESTION 12

A Service Coordinator (SC) for Ursa Major Solar (UMS) does a final review of work orders owned by a technician for a specific region before the records are submitted for an invoice. Before closing out the work order, the SC needs to modify data or remove attachments that were added by mistake. The SC also needs access to any other related records owned by the technician. What solution would provide the required access, given a private data model?

- A. Give the SC a permission set with the Modify All Data system permission.
- B. Put the SC in the role hierarchy above the technicians whose work orders they review.
- C. Create a workflow rule that updates records owned by technicians in that region with the SC.
- D. Change work order access on the SC's profile to 'Modify All'.

**Answer: B**

#### QUESTION 13

Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page. Which type of report should the App Builder create to add to the Account page layout?

- A. A summary report on the Opportunity object.
- B. A summary report on the Account object.
- C. A tabular report on the Account object.
- D. A tabular report on the Opportunity object.

**Answer: A**

#### QUESTION 14

DreamHouse Realty wants to track how many lifts are being installed into customer garages. The To Be Installed custom checkbox field on the custom Lift object should be checked and an external system should be notified via an outbound message the next day when a lift is sold. What automation tool should be used to complete this task?

- A. Approval process
- B. Workflow
- C. Flow
- D. Process Builder

**Answer: B**

#### QUESTION 15

Nickname\_\_c is a custom text field on a contact record that is utilized to override the contact name appearing on an email template. This field is not required and is not always filled in. Which formula should an app builder use to select the contact's preferred name for email communications?

- A. IF(NOT(ISBLANK(Nickname\_\_c)),Nickname\_\_c,FirstName)
- B. IF(TEXT(Nickname\_\_c), Nickname\_\_c,FirstName)
- C. IF(ISNULL(Nickname\_\_c),Nickname\_\_c,FirstName)
- D. IF(NOT(BLANKVALUE(Nickname\_\_c)),Nickname\_\_c, FirstName)

**Answer: A**

**QUESTION 16**

Universal containers (uc) wants to delete data in several fields for 5000 lead records. UC export the selected record IDs and fields that need to have data deleted in a csv file. Which two steps should an app builder suggest to meet these requirements ? Choose 2 answers

- A. Select the correct record type
- B. Use import Wizard to update leads using the CSV file
- C. Select insert null values in settings.
- D. Use Data Loader to update leads using the CSV file

**Answer: CD**

**QUESTION 17**

Universal Containers (UC) has a custom Invoice object and a custom Invoice Line Item object. TTie Invoice Line Item object has a lookup relationship to the Invoice. UC would like to convert the lookup relationship to a master-detail relationship but is unable to do so. Which two reasons could be preventing this relationship conversion? Choose 2 answers

- A. Custom objects are unable to be on the detail side of a master-detail relationship.
- B. There are already two master-detail relationships on the Invoice Line Item.
- C. Invoice Line Item records exist without having the Invoice lookup field populated.
- D. There is a roll-up summary field on the Invoice object.

**Answer: BC**

**QUESTION 18**

What are two reason to create an unmanaged package? Choose 2 answers

- A. Distributing open-source projects on the AppExchange.
- B. Publishing an application for sale on the AppExchange
- C. Deploying from a Developer Edition environment
- D. Distributing upgradeable components to other Salesforce org

**Answer: AD**

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